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— & ASSOCIATES —

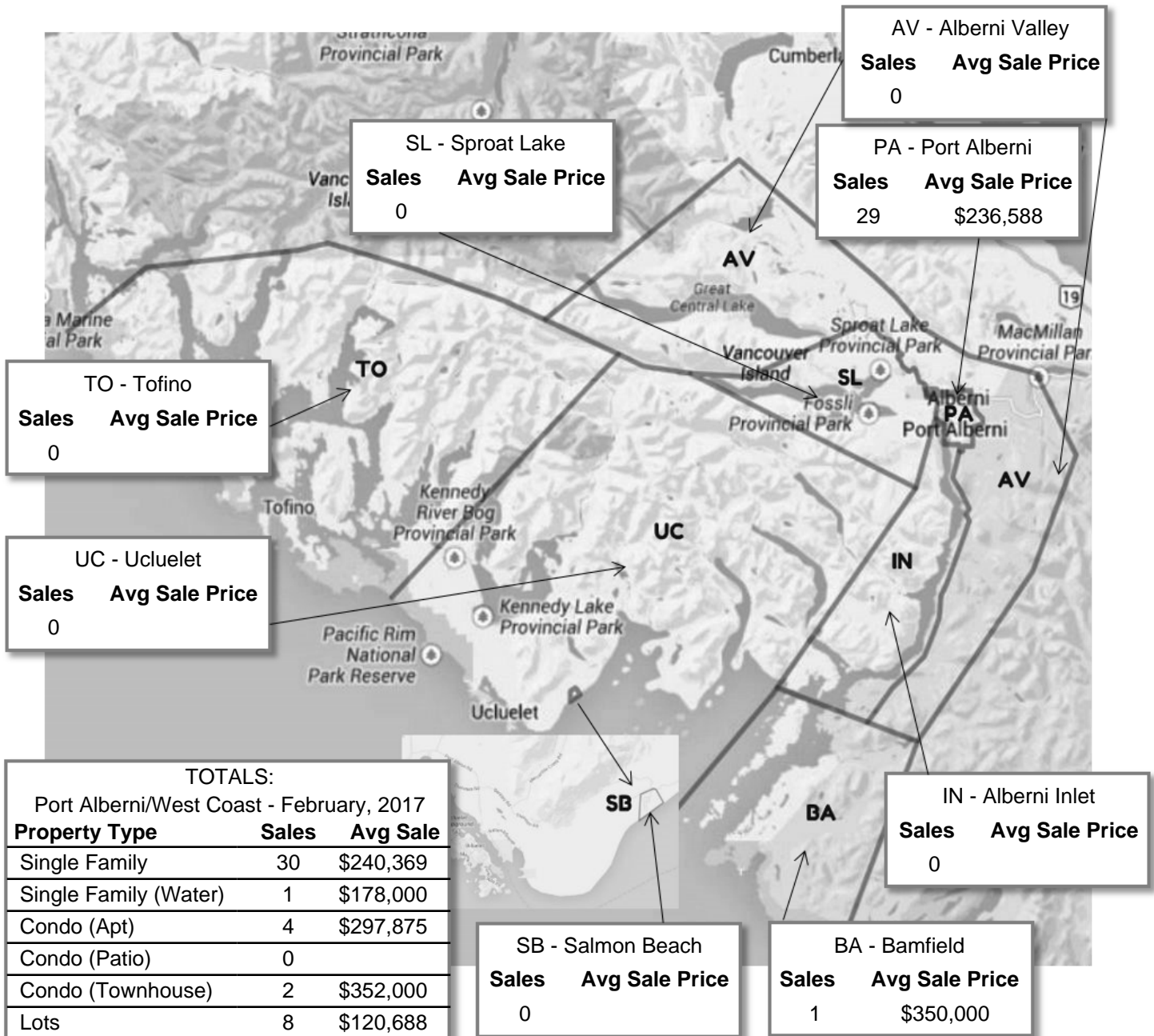
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Market Statistics
West Coast
February 2017

Port Alberni / West Coast

Home Sales for the month of February, 2017

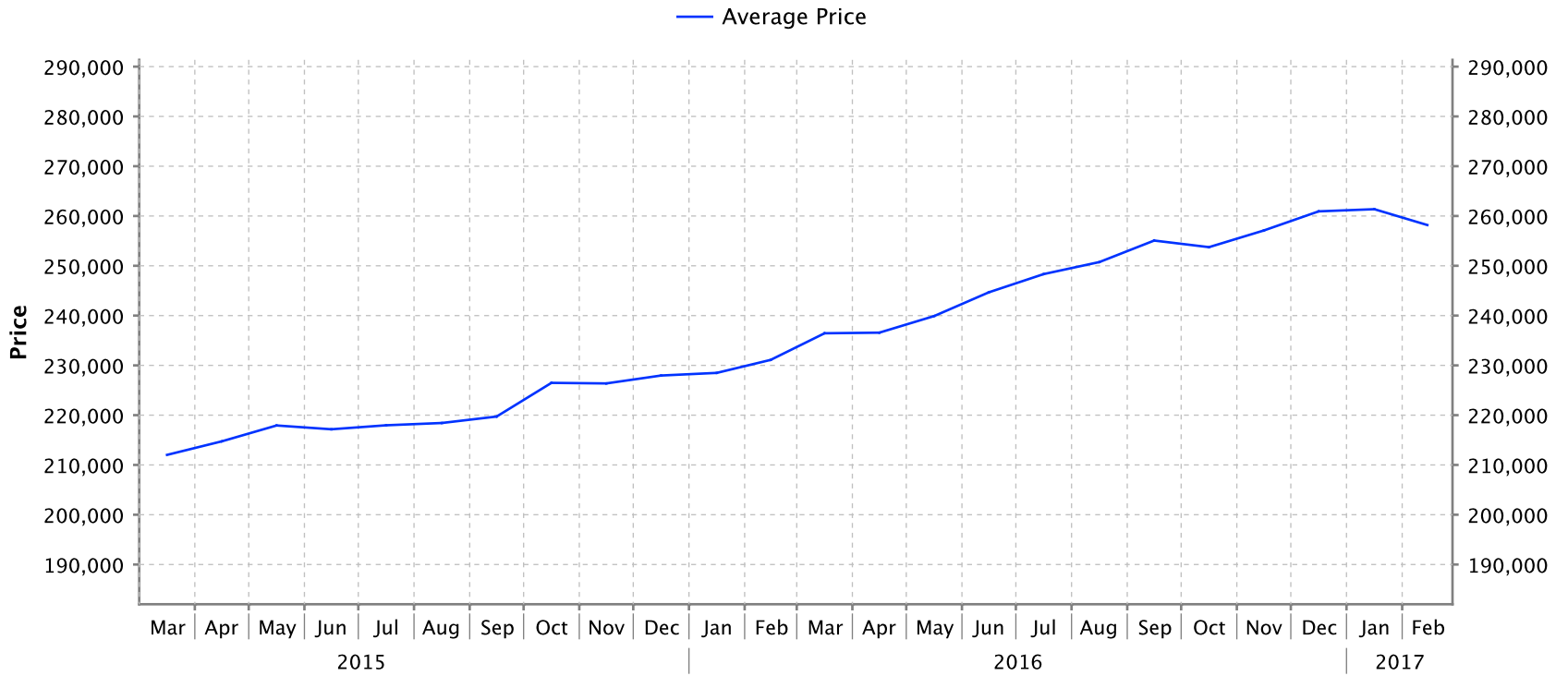
(Single Family)



Average sale price does not include Waterfront.

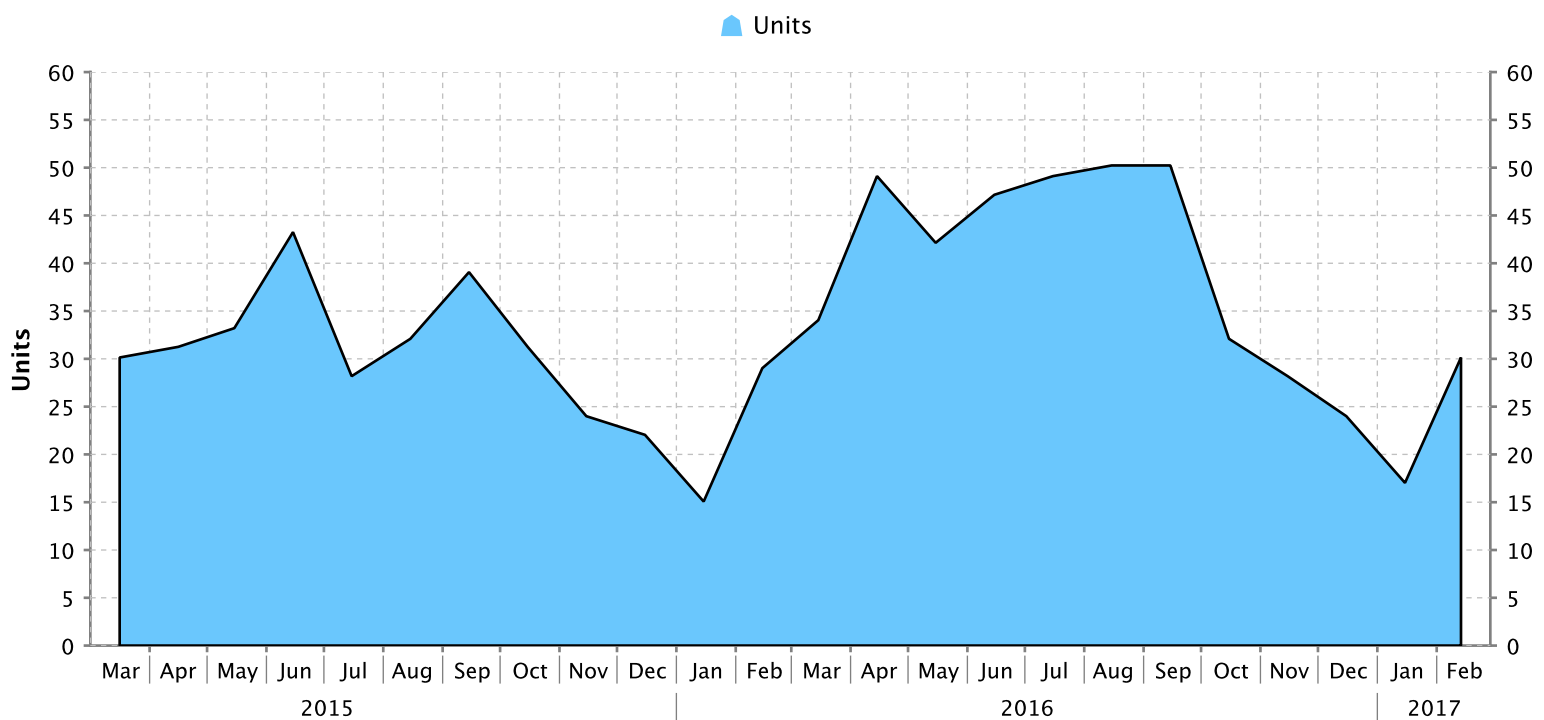
Port Alberni / West Coast as at February 28, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	11	8	38%	147	113	30%
Units Reported Sold	8	4	100%	69	61	13%
Sell/List Ratio	73%	50%		47%	54%	
Reported Sales Dollars	\$965,500	\$654,000	48%	\$7,684,150	\$6,400,750	20%
Average Sell Price / Unit	\$120,688	\$163,500	-26%	\$111,364	\$104,930	6%
Median Sell Price	\$75,000			\$92,500		
Sell Price / List Price	95%	79%		91%	82%	
Days to Sell	69	617	-89%	375	299	25%
Active Listings	76	84				
Single Family						
Units Listed	38	41	-7%	575	599	-4%
Units Reported Sold	30	25	20%	452	357	27%
Sell/List Ratio	79%	61%		79%	60%	
Reported Sales Dollars	\$7,211,056	\$7,353,200	-2%	\$116,955,808	\$82,503,234	42%
Average Sell Price / Unit	\$240,369	\$294,128	-18%	\$258,752	\$231,101	12%
Median Sell Price	\$224,000			\$225,000		
Sell Price / List Price	95%	94%		95%	94%	
Days to Sell	66	141	-53%	64	100	-36%
Active Listings	101	150				
Condos (Apt)						
Units Listed	6	4	50%	52	41	27%
Units Reported Sold	4	2	100%	38	30	27%
Sell/List Ratio	67%	50%		73%	73%	
Reported Sales Dollars	\$1,191,500	\$649,000	84%	\$9,490,600	\$6,839,300	39%
Average Sell Price / Unit	\$297,875	\$324,500	-8%	\$249,753	\$227,977	10%
Median Sell Price	\$335,500			\$185,000		
Sell Price / List Price	93%	92%		96%	92%	
Days to Sell	170	508	-67%	184	270	-32%
Active Listings	17	36				
Condos (Patio)						
Units Listed	1	0		8	15	-47%
Units Reported Sold	0	1	-100%	7	8	-12%
Sell/List Ratio	0%			88%	53%	
Reported Sales Dollars	\$0	\$115,000	-100%	\$1,654,500	\$1,838,500	-10%
Average Sell Price / Unit		\$115,000		\$236,357	\$229,812	3%
Median Sell Price				\$257,000		
Sell Price / List Price		92%		94%	97%	
Days to Sell		53		79	80	-2%
Active Listings	4	5				
Condos (Twnhse)						
Units Listed	1	3	-67%	58	41	41%
Units Reported Sold	2	2	0%	54	19	184%
Sell/List Ratio	200%	67%		93%	46%	
Reported Sales Dollars	\$704,000	\$586,000	20%	\$11,402,000	\$3,631,000	214%
Average Sell Price / Unit	\$352,000	\$293,000	20%	\$211,148	\$191,105	10%
Median Sell Price	\$515,000			\$178,000		
Sell Price / List Price	96%	96%		95%	91%	
Days to Sell	142	45	214%	118	159	-26%
Active Listings	8	21				

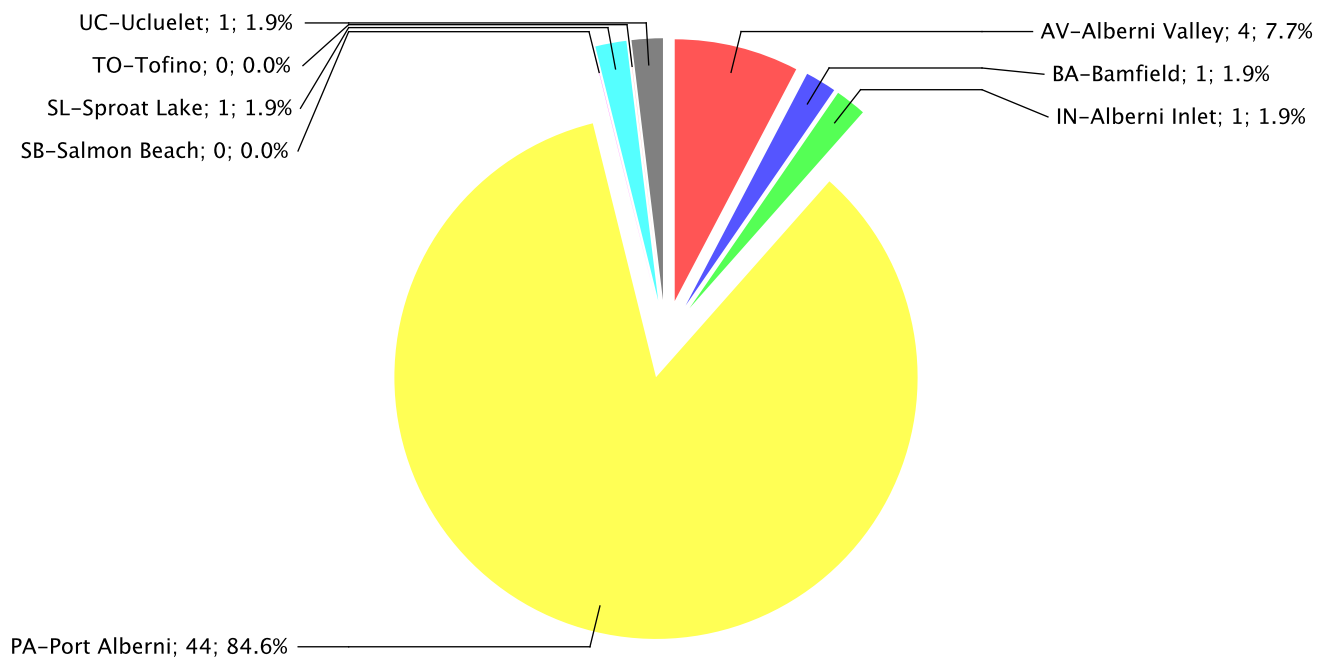
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 28, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AV-Alberni Valley	0	0	1	0	1	0	1	0	1	0	0	0	0	0	4
BA-Bamfield	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
IN-Alberni Inlet	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
PA-Port Alberni	4	15	14	5	4	1	0	0	0	1	0	0	0	0	44
SB-Salmon Beach	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SL-Sproat Lake	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
TO-Tofino	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
UC-Ucluelet	0	0	0	1	0	0	0	0	0	0	0	0	0	0	1
Zone 6 TOTALS	4	16	15	6	6	1	2	0	1	1	0	0	0	0	52

Port Alberni / West Coast - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 28, 2017 = 52



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