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— & ASSOCIATES —

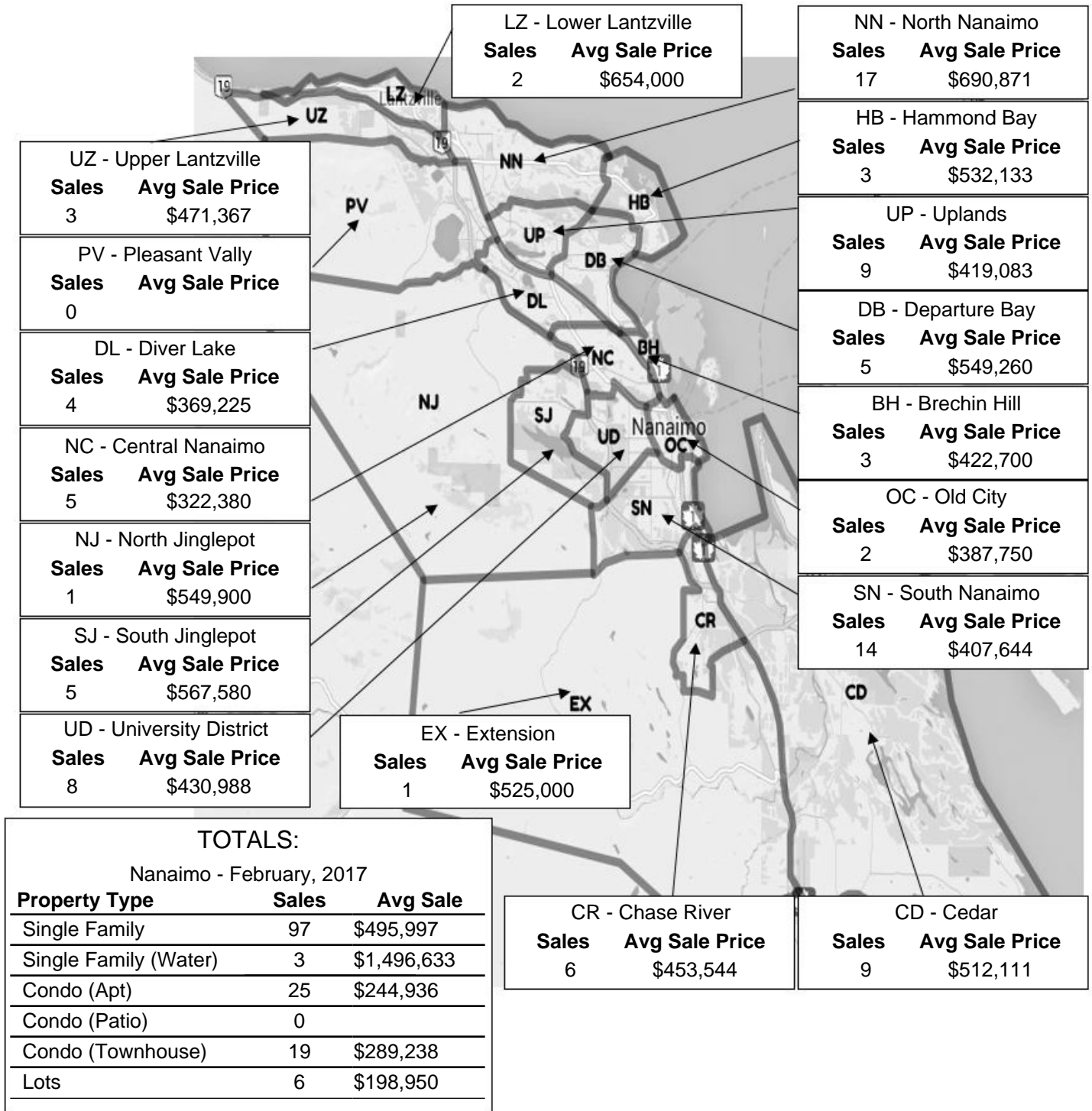
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*Market Statistics  
Nanaimo and Area  
February 2017*

# Nanaimo

## Home Sales for the month of February, 2017

*(Single Family)*

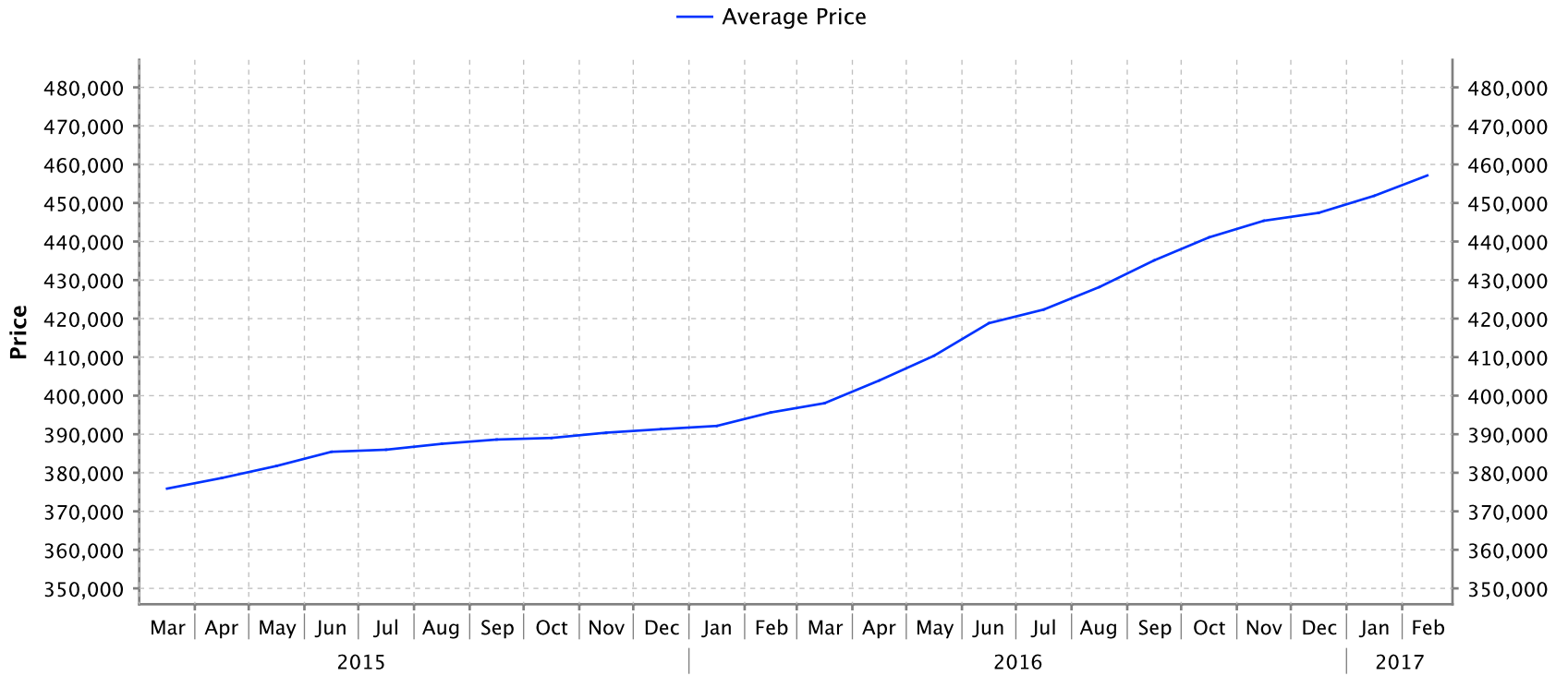


*Average sale price does not include Waterfront.*

# Nanaimo

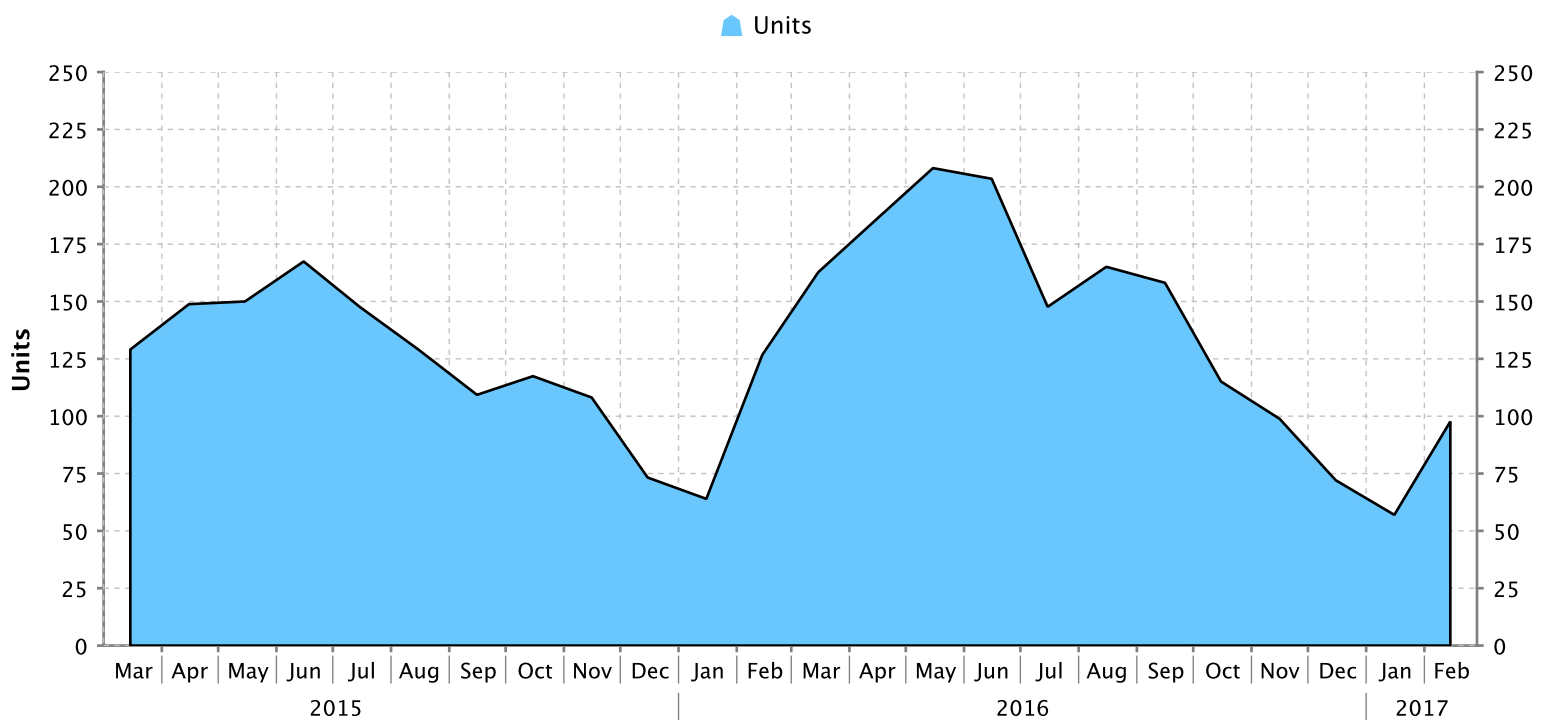
## as at February 28, 2017

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	13	5	160%	176	211	-17%
Units Reported Sold	6	8	-25%	174	123	41%
Sell/List Ratio	46%	160%		99%	58%	
Reported Sales Dollars	\$1,193,700	\$1,165,700	2%	\$33,207,946	\$20,169,072	65%
Average Sell Price / Unit	\$198,950	\$145,712	37%	\$190,850	\$163,976	16%
Median Sell Price	\$299,900			\$180,000		
Sell Price / List Price	108%	93%		101%	95%	
Days to Sell	129	173	-25%	146	203	-28%
Active Listings	38	122				
<b>Single Family</b>						
Units Listed	180	163	10%	2,123	2,072	2%
Units Reported Sold	97	111	-13%	1,662	1,464	14%
Sell/List Ratio	54%	68%		78%	71%	
Reported Sales Dollars	\$48,111,732	\$45,597,199	6%	\$759,954,486	\$579,225,076	31%
Average Sell Price / Unit	\$495,997	\$410,786	21%	\$457,253	\$395,646	16%
Median Sell Price	\$465,000			\$425,000		
Sell Price / List Price	99%	98%		99%	97%	
Days to Sell	27	46	-41%	26	41	-36%
Active Listings	240	288				
<b>Condos (Apt)</b>						
Units Listed	33	31	6%	464	411	13%
Units Reported Sold	25	20	25%	419	289	45%
Sell/List Ratio	76%	65%		90%	70%	
Reported Sales Dollars	\$6,123,400	\$3,720,800	65%	\$100,814,964	\$64,085,581	57%
Average Sell Price / Unit	\$244,936	\$186,040	32%	\$240,609	\$221,749	9%
Median Sell Price	\$246,200			\$225,000		
Sell Price / List Price	99%	95%		98%	96%	
Days to Sell	25	125	-80%	66	104	-37%
Active Listings	43	115				
<b>Condos (Patio)</b>						
Units Listed	8	3	167%	74	73	1%
Units Reported Sold	0	6	-100%	67	65	3%
Sell/List Ratio	0%	200%		91%	89%	
Reported Sales Dollars	\$0	\$1,646,500	-100%	\$20,975,057	\$17,918,800	17%
Average Sell Price / Unit		\$274,417		\$313,061	\$275,674	14%
Median Sell Price				\$320,000		
Sell Price / List Price		97%		99%	97%	
Days to Sell		11		24	38	-36%
Active Listings	13	11				
<b>Condos (Twnhse)</b>						
Units Listed	17	27	-37%	314	301	4%
Units Reported Sold	19	17	12%	285	216	32%
Sell/List Ratio	112%	63%		91%	72%	
Reported Sales Dollars	\$5,495,513	\$4,456,157	23%	\$80,513,219	\$55,630,073	45%
Average Sell Price / Unit	\$289,238	\$262,127	10%	\$282,503	\$257,547	10%
Median Sell Price	\$292,500			\$270,000		
Sell Price / List Price	102%	98%		99%	97%	
Days to Sell	24	51	-52%	36	59	-40%
Active Listings	31	61				

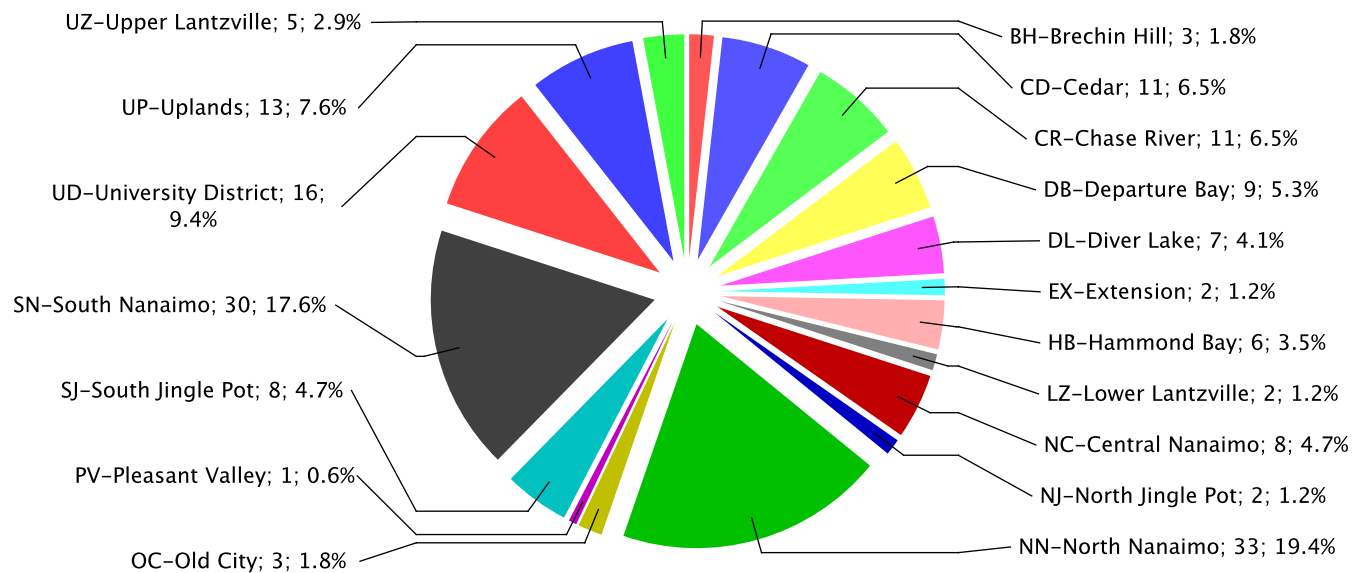
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 28, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	2	1	0	0	0	0	0	0	3
CD-Cedar	0	0	0	0	1	2	1	1	4	1	1	0	0	0	11
CR-Chase River	0	0	0	0	0	3	2	2	4	0	0	0	0	0	11
DB-Departure Bay	0	0	0	0	1	0	1	2	2	2	1	0	0	0	9
DL-Diver Lake	0	0	0	0	2	1	3	1	0	0	0	0	0	0	7
EX-Extension	0	0	1	0	0	0	0	0	1	0	0	0	0	0	2
HB-Hammond Bay	0	0	0	0	0	0	1	0	3	1	0	0	0	1	6
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	1	0	1	0	0	0	2
NC-Central Nanaimo	0	0	0	2	3	2	1	0	0	0	0	0	0	0	8
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	1	1	0	0	0	0	2
NN-North Nanaimo	0	0	0	0	0	1	2	1	8	5	8	3	2	3	33
OC-Old City	0	0	0	1	0	0	0	1	1	0	0	0	0	0	3
PV-Pleasant Valley	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
SJ-South Jingle Pot	0	0	0	0	0	1	2	1	0	3	0	1	0	0	8
SN-South Nanaimo	1	0	4	1	2	5	7	3	6	1	0	0	0	0	30
UD-University District	0	0	0	0	3	2	4	1	6	0	0	0	0	0	16
UP-Uplands	0	0	0	0	2	6	2	0	1	2	0	0	0	0	13
UZ-Upper Lantzville	0	0	0	0	0	0	1	2	2	0	0	0	0	0	5
<b>Zone 4 TOTALS</b>	<b>1</b>	<b>0</b>	<b>5</b>	<b>4</b>	<b>14</b>	<b>23</b>	<b>30</b>	<b>16</b>	<b>40</b>	<b>16</b>	<b>11</b>	<b>4</b>	<b>2</b>	<b>4</b>	<b>170</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 28, 2017 = 170

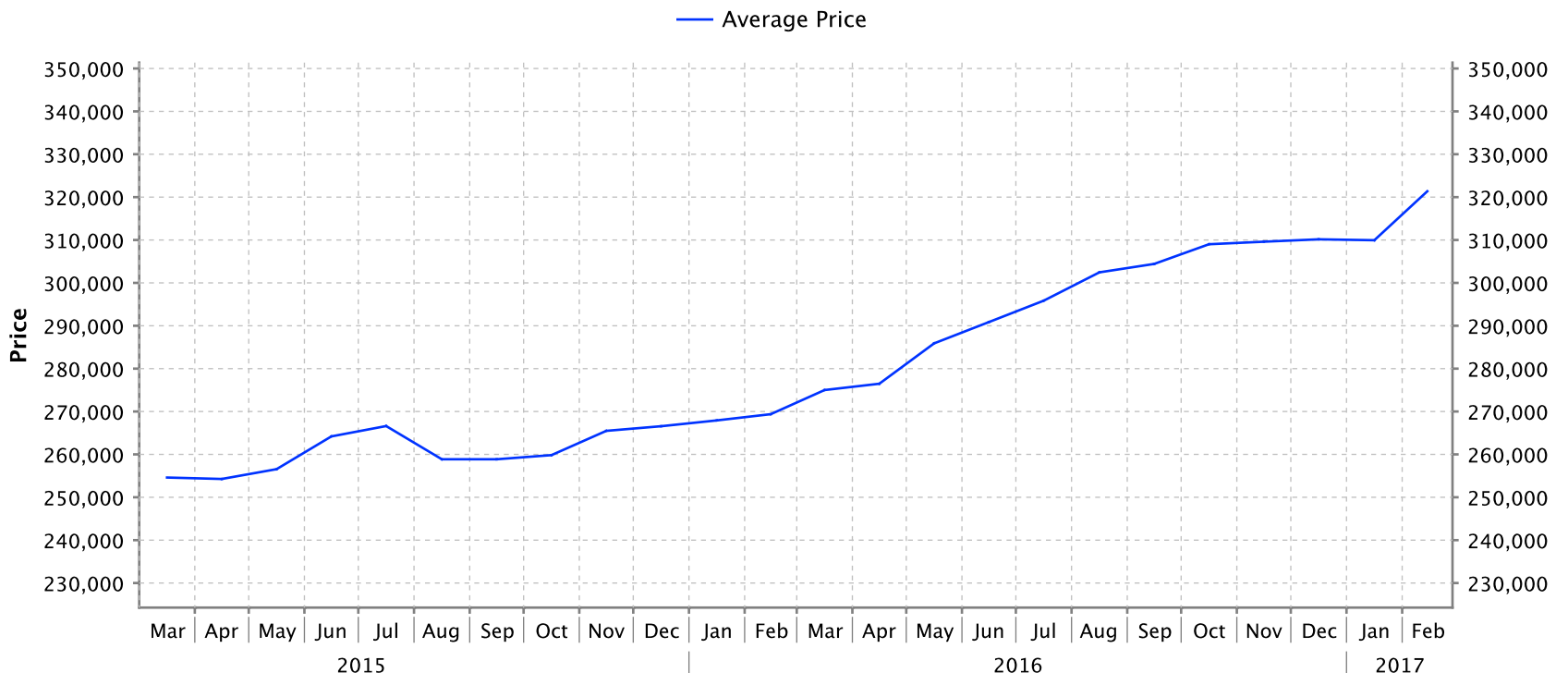
# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	3	2	50%	38	31	23%
Units Reported Sold	1	1	0%	32	13	146%
Sell/List Ratio	33%	50%		84%	42%	
Reported Sales Dollars	\$105,000	\$101,000	4%	\$2,767,900	\$926,400	199%
Average Sell Price / Unit	\$105,000	\$101,000	4%	\$86,497	\$71,262	21%
Median Sell Price	\$105,000			\$83,000		
Sell Price / List Price	81%	103%		92%	87%	
Days to Sell	153	194	-21%	123	177	-31%
Active Listings	13	17				
<b>Single Family</b>						
Units Listed	3	9	-67%	85	83	2%
Units Reported Sold	5	6	-17%	86	60	43%
Sell/List Ratio	167%	67%		101%	72%	
Reported Sales Dollars	\$2,449,750	\$1,777,680	38%	\$27,637,600	\$16,162,530	71%
Average Sell Price / Unit	\$489,950	\$296,280	65%	\$321,367	\$269,376	19%
Median Sell Price	\$444,000			\$328,600		
Sell Price / List Price	94%	94%		97%	94%	
Days to Sell	127	213	-40%	64	119	-47%
Active Listings	9	25				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

### Cumulative Residential Average Single Family Sale Price





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